



New Hampshire Statewide Energy Efficiency Programs

**3rd Quarter Report
January 2021 – September 2021**

Docket DE 17-136

November 30, 2021



**3rd Quarter Report
January 2021 - September 2021**

Table of Contents

	Description	Page
Highlights	Statewide and Company-Specific Programs	1
	Statewide Programs	2
	Company-Specific Programs	3
	Home Energy Assistance Program - Highlights	4
	CO ₂ Emissions Reductions	5
	Annual Savings by Fuel Type	6
	Summary of Results by Utility	7
Program Results	Home Energy Assistance (HEA)	8
	ENERGY STAR® Homes	9
	Home Performance with ENERGY STAR (HPwES)	10
	ENERGY STAR Products	11
	Large Business Energy Solutions	12
	Small Business Energy Solutions	13
	Municipal Program	14
	Company-Specific Programs - Liberty Utilities and NHEC	15
	Company-Specific Programs - Eversource	16
	Education Programs	17
	Forward Capacity Market (FCM) - Proceeds and Expenses	18
Expenses by Activity	Residential Programs	19-20
	C&I and Municipal Programs	21
	Residential, C&I and Municipal Combined	22
Other	Evaluation, Monitoring and Verification (EM&V)	23
	Revolving Loan Fund (RLF)	24
	Smart-Start Revolving Loan Program	25
	Residential Third Party Financing Option	26
	Electric Programs - Summary of Actual Results by Utility and Program	27
	Allocation of Electric Program Expenses, Savings and Participants Served by Funding Source	
	System Benefits Charge, Forward Capacity Market and Interest Funds Only	28
	Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative	29
	Gas Programs - Summary of Actual Results by Utility and Program	30
	Demand Reduction Initiative	31

3rd Quarter Report
January 2021 - September 2021

Highlights

Description	Program Expenses ¹		kWh Savings				MMBtu Savings				Participants	
	Actual	% of Budget	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Annual	Annual: % of Goal	Lifetime	Life: % of Goal	Count	% of Goal
<u>Electric Utilities</u>												
Statewide Programs												
Municipal Program	\$ 1,026,496	50%	2,241,985	55%	27,703,441	62%	1,957	77%	49,869	84%	110	100%
All Other Statewide Program	\$ 38,972,934	64%	69,407,469	56%	711,396,017	51%	71,151	110%	2,481,973	117%	422,966	126%
Sub-total	\$ 39,999,430	63%	71,649,454	57%	739,099,458	52%	73,108	109%	2,531,842	116%	423,076	126%
Company Specific Programs ²	\$ 563,872	21%	1,934,532	73%	1,934,532	73%	-	-	-	-	30,204	92%
Total Electric	\$ 40,563,302	62%	73,583,986	57%	741,033,990	52%	73,108	109%	2,531,842	116%	453,280	135%
<u>Gas Utilities</u>												
Statewide Programs	\$ 5,981,284	56%	215,815		3,413,846		81,792	50%	1,364,026	52%	9,994	176%
Company Specific Programs ²	\$ 235,484	81%	-		-		15,186	115%	15,186	115%	36,772	94%
Total Gas	\$ 6,216,768	57%	215,815		3,413,846		96,978	55%	1,379,212	52%	46,766	104%
Grand Total	\$ 46,780,070	61%	73,799,801	57%	744,447,836	52%	170,085	69%	3,911,053	81%	500,046	121%

Notes:

(1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 5.5% of actual program expenditures. The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.

(2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

(3) Savings and impact factors utilized throughout this report are reflective of the New Hampshire TRM as filed on December 31, 2020 in Docket No. DE 20-092. As such, they are subject to final approval of the PUC.

(4) Notwithstanding Order 26,553, due to timing the Q3 report is presented in the same structure as the Q2 report. Any necessary updates will be made in the Q4 report.

3rd Quarter Report
January 2021 - September 2021

Highlights
Statewide Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 8,265,478	72%	1,724,193	18,517,621	103%	13,718	302,858	45%	662	36%
ENERGY STAR Homes	\$ 1,674,637	46%	1,348,240	26,742,097	85%	17,685	431,226	118%	602	69%
NH Home Performance w/Energy Star	\$ 7,983,706	93%	1,929,035	37,547,407	179%	87,934	2,016,420	132%	1,738	40%
ENERGY STAR Products	\$ 6,614,706	83%	18,300,133	94,404,233	83%	(27,855)	(47,175)	-348%	415,084	128%
Sub-total	\$ 24,538,526	77%	23,301,601	177,211,358	96%	91,482	2,703,328	105%	418,086	126%
Commercial & Industrial										
Large Business Energy Solutions	\$ 6,025,720	31%	17,784,446	213,058,851	24%	(6,992)	(71,797)	0	238	14%
Small Business Energy Solutions	\$ 8,408,688	84%	28,321,422	321,125,808	107%	(13,339)	(149,558)	1	4,642	244%
Municipal Program	\$ 1,026,496	50%	2,241,985	27,703,441	62%	1,957	49,869	84%	110	100%
Sub-total	\$ 15,460,903	49%	48,347,853	561,888,100	45%	(18,374)	(171,487)	43%	4,990	133%
Total Electric	\$ 39,999,430	63%	71,649,454	739,099,458	52%	73,108	2,531,842	116%	423,076	126%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 1,063,806	56%	85,787	2,058,348		4,887	95,303	57%	126	41%
ENERGY STAR Homes	\$ 573,789	53%	-	-		6,414	157,665	45%	246	54%
NH Home Performance w/Energy Star	\$ 1,580,226	126%	106,390	985,492		20,009	456,117	170%	401	55%
ENERGY STAR Products	\$ 950,892	73%	24,945	419,010		12,521	216,879	69%	7,462	261%
Sub-total	\$ 4,168,713	75%	217,122	3,462,850		43,831	925,964	84%	8,235	189%
Commercial & Industrial										
Large Business Energy Solutions	\$ 862,115	29%	(28)	(565)		19,960	164,610	16%	362	195%
Small Business Energy Solutions	\$ 950,456	43%	(1,279)	(48,439)		18,001	273,452	27%	1,397	121%
Sub-total	\$ 1,812,571	35%	(1,307)	(49,004)		37,961	438,062	29%	1,759	131%
Total Gas	\$ 5,981,284	56%	215,815	3,413,846		81,792	1,364,026	52%	9,994	176%
Grand Total	\$ 45,980,713	62%	71,865,269	742,513,304	52%	154,900	3,895,868	81%	433,070	127%

Notes:

(1) Amounts shown above pertain only to the Statewide programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

3rd Quarter Report
January 2021 - September 2021

Highlights
Company-Specific Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Participants	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
<u>Electric Utilities</u>										
Residential										
Home Energy Reports	\$ 157,181	57%	1,934,532	1,934,532	73%	-	-	-	30,204	92%
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Residential DR Program	\$ 63,753	25%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 29,896	28%	-	-	-	-	-	-	-	-
Sub-total	\$ 250,830	28%	1,934,532	1,934,532	73%	-	-	-	30,204	92%
Commercial & Industrial										
Smart Start	\$ 26,562	76%	-	-	-	-	-	-	-	-
C&I Customer Partnerships	\$ 1,216	5%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ -	0%	-	-	-	-	-	-	-	-
Education	\$ 128,242	25%	-	-	-	-	-	-	-	-
Customer Engagement Platform	\$ -	0%	-	-	-	-	-	-	-	-
Large Business DR Initiative	\$ 101,283	17%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 55,739	27%	-	-	-	-	-	-	-	-
Sub-total	\$ 313,042	18%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 563,872	31%	1,934,532	1,934,532	73%	-	-	-	30,204	92%
<u>Gas Utilities</u>										
Residential										
Home Energy Reports ³	\$ 214,037	60%	-	-	-	15,186	15,186	89%	36,772	94%
Education	\$ -	-	-	-	-	-	-	-	-	-
Sub-total	\$ 214,037	60%	-	-	-	15,186	15,186	89%	36,772	94%
Commercial & Industrial										
Education	\$ 21,447	20%	-	-	-	-	-	-	-	-
Sub-total	\$ 21,447	20%	-	-	-	-	-	-	-	-
Total Residential and C&I	\$ 235,484	66%	-	-	-	15,186	15,186	89%	36,772	94%
Grand Total	\$ 799,357	37%	1,934,532	1,934,532	73%	15,186	15,186	89%	66,976	93%

Notes:

- (1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the Statewide programs are shown on page 2.
Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.
- (2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 18.
- (3) Until's gas and electric HER offering was launched in the fall of 2018. Annualized savings values are still being developed by the Company and by its vendor and will be updated for the Company's annual report filing.

3rd Quarter Report
January 2021 - September 2021

Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 1,201,849	\$ 838,773	\$ 8,110,149	\$ 1,353,131	\$ 11,503,901	\$ 1,482,845	\$ 413,000	\$ 1,895,845	\$ 13,399,746
(Utility Program) Actual	\$ 496,724	\$ 386,623	\$ 6,015,807	\$ 1,366,325	\$ 8,265,478	\$ 782,988	\$ 280,817	\$ 1,063,806	\$ 9,329,284
Percent	41%	46%	74%	101%	72%	53%	68%	56%	70%
Program Incentives: Budget ³	\$ 883,359	\$ 594,171	\$ 6,913,994	\$ 947,926	\$ 9,339,450	\$ 1,204,812	\$ 303,667	\$ 1,508,479	\$ 10,847,928
(Utility Program) Actual ⁴	\$ 467,083	\$ 294,179	\$ 4,851,865	\$ 430,820	\$ 6,043,947	\$ 800,567	\$ 272,539	\$ 1,073,106	\$ 7,117,053
Percent	53%	50%	70%	45%	65%	66%	90%	71%	66%
Participants Served: Goal	124	509	1,083	122	1,838	235	70	305	2,143
Actual ⁵	133	24	580	28	765	90	13	103	868
Percent	107%	5%	54%	23%	42%	38%	19%	34%	40%
Collaboration: Actual Collaborated Funds ⁶	\$ 16,170	\$ 50,682	\$ 701,187	\$ 35,281	\$ 803,320	\$ 77,560	\$ 16,454	\$ 94,015	\$ 897,335
Total Actual Expenses (Utility + Collaboration)	\$ 483,252	\$ 344,862	\$ 5,553,052	\$ 466,101	\$ 6,847,267	\$ 878,127	\$ 288,993	\$ 1,167,121	\$ 8,014,388
% of Total Actual Expenses	3%	15%	13%	8%	12%	9%	6%	8%	11%
Collaborated Units	6	18	169	13	206	22	3	25	231
% of Total Participants Served	5%	75%	29%	46%	27%	24%	23%	24%	27%
Heating Systems: Actual Incentives	\$ 47,480	\$ 104,815	\$ 1,041,822	\$ 119,788	\$ 1,313,904	\$ 195,939	\$ 60,075	\$ 256,014	\$ 1,569,918
% of HEA Utility Total Budget	4%	12%	13%	9%	11%	13%	15%	14%	12%
Dwelling Mix:									
Single Family	9	24	232	27	292	31	6	37	329
Multi-Family	124		348	1	473	59	7	66	539
Total	133	24	580	28	765	90	13	103	868

Notes:

(1) Program savings results are shown on page 8.

(2) Program budget and actual numbers are based on total expenditures.

(3) Reflects Program "Rebates/Services" only.

(4) Program incentives are based on the HEA tracking system and do not include items not billed in the tracking system, such as heating system incentives and quality assurance costs.

(5) Number of Participants served by county are as follows:

	Belknap	Carroll*	Cheshire	Coos*	Grafton*	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan*	Total
Electric	55	21	25	46	128	174	26	119	37	134	765
Gas	0	0	0	0	0	78	12	2	11	0	103
Total											868

* County is not served by a gas utility

(6) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities.

For example, if Eversource and Liberty Utilities-Gas worked on a joint project, Eversource includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from Eversource as collaboration funds. Additionally, collaborated may include some HEA funded heating systems.

3rd Quarter Report
January 2021 - September 2021

Highlights
CO₂ Emissions Reductions

				Electric Utilities			Gas Utilities		Grand Total		
				Estimated CO2 Emissions Reductions in Metric Tons			Estimated CO2 Emissions Reductions in Metric Tons		Estimated CO2 Emissions Reductions in Metric Tons		
				YTD Energy Reduction	All Programs (All funding sources)	RGGI Funded Portion	YTD Energy Reduction	Emissions Reductions in Metric Tons	YTD Energy Reduction	All Programs (All funding sources)	RGGI Funded Portion
Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit								
<u>Annual</u>											
Electricity ²	MWH	1,087.000	0.4930	73,584	36,275	1,191	216	106	73,800	36,381	1,191
Natural Gas	MMBtu	117.080	0.0531	(8,045)	(427)	(3)	96,978	5,149	88,933	4,722	(3)
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	37,408	2,738	111	-	-	37,408	2,738	111
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	1,710	124	11	-	-	1,710	124	11
Propane	MMBtu	139.178	0.0631	32,708	2,065	104	-	-	32,708	2,065	104
Wood	MMBtu	-	-	8,522	-	-	-	-	8,522	-	-
Wood Pellet		-	-	804	-	-	-	-	804	-	-
Other	MMBtu	-	-	-	-	-	-	-	-	-	-
Total Annual Emissions Reductions					40,774	1,414		5,256		46,029	1,414
<u>Lifetime</u>											
Electricity ²	MWH	1,087.000	0.4930	741,034	365,308	14,576	3,414	1,683	744,448	366,991	14,576
Natural Gas	MMBtu	117.080	0.0531	55,859	2,966	181	1,379,212	73,233	1,435,071	76,199	181
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	1,381,950	101,146	3,507	-	-	1,381,950	101,146	3,507
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-
Kerosene	MMBtu	159.535	0.0724	35,278	2,552	234	-	-	35,278	2,552	234
Propane	MMBtu	139.178	0.0631	840,294	53,039	1,521	-	-	840,294	53,039	1,521
Wood	MMBtu	-	-	199,796	-	-	-	-	199,796	-	-
Wood Pellet		-	-	18,665	-	-	-	-	18,665	-	-
Other		-	-	-	-	-	-	-	-	-	-
Total Lifetime Emissions Reductions					525,011	20,019		74,916		599,927	20,019

Notes:

(1) Source of CO2 Emission Factors in lbs/unit for all other fuels:

(2) Source of CO2 Emission Factors in lbs/unit for electricity:

http://www.eia.gov/electricity/annual/html/epa_a_03.html

Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for
CO₂ emission conversion factor for electrically powered equipment.

3rd Quarter Report
January 2021 - September 2021

Highlights
Annual Savings by Fuel Type

Program	Electric Utilities								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	6,839	3,775	721	1,561	819	3	-	13,718	1,724,193
ENERGY STAR Homes	(7)	1,021	16,672	-	-	-	-	17,685	1,348,240
NH Home Performance w/Energy Star	59,682	1,628	17,971	149	7,704	800	-	87,934	1,929,035
ENERGY STAR Products	(16,539)	(7,197)	(4,119)	-	-	-	-	(27,855)	18,300,133
Large Business Energy Solutions	(4,540)	(2,362)	(90)	-	-	-	-	(6,992)	17,784,446
Small Business Energy Solutions	(8,847)	(4,477)	(15)	-	-	-	-	(13,339)	28,321,422
Municipal Program	821	(433)	1,568	-	-	-	-	1,957	2,241,985
Company-Specific Programs	-	-	-	-	-	-	-	-	1,934,532
Total	37,408	(8,045)	32,708	1,710	8,522	804	-	73,108	73,583,986
Program	Gas Utilities								
	Annual MMBtu Savings								Annual kWh Savings
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	4,887	-	-	-	-	-	4,887	85,787
ENERGY STAR Homes	-	6,414	-	-	-	-	-	6,414	-
NH Home Performance w/Energy Star	-	20,009	-	-	-	-	-	20,009	106,390
ENERGY STAR Products	-	12,521	-	-	-	-	-	12,521	24,945
Large Business Energy Solutions	-	19,960	-	-	-	-	-	19,960	(28)
Small Business Energy Solutions	-	18,001	-	-	-	-	-	18,001	(1,279)
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	15,186	-	-	-	-	-	15,186	-
	-	96,978	-	-	-	-	-	96,978	215,815

**3rd Quarter Report
January 2021 - September 2021**

**Summary of Results by Utility
Statewide & Company-Specific Programs Combined ¹**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 6,064,297	\$ 4,375,805	\$ 47,507,758	\$ 7,743,573	\$ 65,691,434	\$ 8,722,615	\$ 2,429,357	\$ 11,151,972	\$ 76,843,406
	Actual	\$ 3,115,068	\$ 2,548,390	\$ 30,017,618	\$ 4,882,225	\$ 40,563,302	\$ 4,699,023	\$ 1,517,745	\$ 6,216,768	\$ 46,780,070
	Percent	51%	58%	63%	63%	62%	54%	62%	56%	61%
Program Participation	Goal	24,695	51,460	232,936	59,418	368,509	34,395	10,395	44,790	413,299
	Actual	16,476	61,077	291,418	84,309	453,280	33,132	13,634	46,766	500,046
	Percent	67%	119%	125%	142%	123%	96%	131%	104%	121%
Annual kWh Savings	Goal	11,927,257	6,656,215	98,785,893	14,090,468	131,459,833	180,710	49,230	229,940	131,689,773
	Actual	5,117,606	4,067,065	55,991,512	8,407,803	73,583,986	187,455	28,360	215,815	73,799,801
	Percent	43%	61%	57%	60%	56%				56%
Lifetime kWh Savings	Goal	138,202,666	59,524,113	1,112,008,713	126,312,538	1,436,048,031	1,159,677	527,565	1,687,242	1,437,735,273
	Actual	58,285,179	31,436,803	588,298,423	63,013,585	741,033,990	3,140,087	273,759	3,413,846	744,447,836
	Percent	42%	53%	53%	50%	52%				52%
Annual MMBtu Savings	Goal	7,750	5,523	58,190	(4,361)	67,102	146,186	36,792	182,978	250,080
	Actual	8,167	6,219	59,562	(841)	73,108	76,812	20,166	96,978	170,085
	Percent	105%	113%	102%	19%	109%	53%	55%	53%	68%
Lifetime MMBtu Savings	Goal	170,890	191,311	1,750,745	64,497	2,177,443	2,116,800	510,680	2,627,479	4,804,922
	Actual	200,762	240,663	1,970,993	119,424	2,531,842	1,062,554	316,658	1,379,212	3,911,053
	Percent	117%	126%	113%	185%	116%	50%	62%	52%	81%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

**3rd Quarter Report
January 2021 - September 2021**

**Program Results
Home Energy Assistance (HEA)**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,201,849	\$ 838,773	\$ 8,110,149	\$ 1,353,131	\$ 11,503,901	\$ 1,482,845	\$ 413,000	\$ 1,895,845	\$ 13,399,746
	Actual	\$ 496,724	\$ 386,623	\$ 6,015,807	\$ 1,366,325	\$ 8,265,478	\$ 782,988	\$ 280,817	\$ 1,063,806	\$ 9,329,284
	Percent	41%	46%	74%	101%	72%	53%	68%	56%	70%
Program Participation	Goal	124	509	1,083	122	1,838	235	70	305	2,143
	Actual	134	23	355	150	662	105	21	126	788
	Percent	108%	5%	33%	123%	36%	45%	30%	41%	37%
Annual kWh Savings	Goal	129,274	75,870	1,154,668	80,494	1,440,307	-	11,801	11,801	1,452,108
	Actual	142,897	43,233	1,250,544	287,520	1,724,193	81,146	4,641	85,787	1,809,980
	Percent	111%	57%	108%	357%	120%				125%
Lifetime kWh Savings	Goal	1,552,590	983,088	14,320,972	1,119,286	17,975,936	-	88,394	88,394	18,064,330
	Actual	1,031,532	634,536	11,737,272	5,114,281	18,517,621	1,978,853	79,495	2,058,348	20,575,969
	Percent	66%	65%	82%	457%	103%				114%
Annual MMBtu Savings	Goal	3,275	2,129	23,999	2,692	32,095	6,381	1,817	8,198	40,293
	Actual	642	572	11,611	893	13,718	3,663	1,224	4,887	18,605
	Percent	20%	27%	48%	33%	43%	57%	67%	60%	46%
Lifetime MMBtu Savings	Goal	72,982	41,470	498,590	53,818	666,861	127,363	39,238	166,601	833,462
	Actual	17,132	11,852	254,233	19,641	302,858	69,877	25,425	95,303	398,161
	Percent	23%	29%	51%	36%	45%	55%	65%	57%	48%

3rd Quarter Report
January 2021 - September 2021

Program Results
ENERGY STAR Homes

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 359,195	\$ 540,544	\$ 2,271,812	\$ 446,821	\$ 3,618,372	\$ 874,689	\$ 213,187	\$ 1,087,876	\$ 4,706,248
	Actual	\$ 127,490	\$ 156,478	\$ 1,275,085	\$ 115,584	\$ 1,674,637	\$ 464,490	\$ 109,299	\$ 573,789	\$ 2,248,425
	Percent	35%	29%	56%	26%	46%	53%	51%	53%	48%
Program Participation	Goal	29	89	692	66	876	406	49	455	1,331
	Actual	71	41	471	19	602	212	34	246	848
	Percent	245%	46%	68%	29%	69%	52%	69%	54%	64%
Annual kWh Savings	Goal	62,462	161,330	1,071,633	98,566	1,393,991	-	9,624	9,624	1,403,615
	Actual	120,237	151,095	1,052,263	24,645	1,348,240	-	-	-	1,348,240
	Percent	192%	94%	98%	25%	97%				96%
Lifetime kWh Savings	Goal	1,429,585	3,321,847	24,269,721	2,415,653	31,436,806	-	121,618	121,618	31,558,424
	Actual	2,035,239	3,589,058	20,709,681	408,119	26,742,097	-	-	-	26,742,097
	Percent	142%	108%	85%	17%	85%				85%
Annual MMBtu Savings	Goal	613	1,474	11,275	1,796	15,159	12,724	1,495	14,219	29,378
	Actual	1,132	607	14,744	1,201	17,685	4,867	1,548	6,414	24,099
	Percent	185%	41%	131%	67%	117%	38%	104%	45%	82%
Lifetime MMBtu Savings	Goal	14,683	36,980	269,119	44,989	365,771	318,111	35,648	353,758	719,529
	Actual	28,299	15,502	358,170	29,254	431,226	120,928	36,738	157,665	588,891
	Percent	193%	42%	133%	65%	118%	38%	103%	45%	82%

3rd Quarter Report
January 2021 - September 2021

Program Results
Home Performance With ENERGY STAR (HPwES)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 577,162	\$ 670,225	\$ 6,543,680	\$ 801,804	\$ 8,592,870	\$ 1,029,960	\$ 222,642	\$ 1,252,602	\$ 9,845,473
	Actual	\$ 493,628	\$ 793,941	\$ 5,805,660	\$ 890,477	\$ 7,983,706	\$ 1,173,354	\$ 406,872	\$ 1,580,226	\$ 9,563,931
	Percent	86%	118%	89%	111%	93%	114%	183%	126%	97%
Program Participation	Goal	94	1,042	3,129	109	4,374	670	54	724	5,098
	Actual	125	119	1,333	161	1,738	313	88	401	2,139
	Percent	133%	11%	43%	148%	40%	47%	163%	55%	42%
Annual kWh Savings	Goal	154,107	169,404	1,313,457	92,603	1,729,571	159,273	20,861	180,134	1,909,705
	Actual	180,000	305,051	1,262,769	181,215	1,929,035	87,848	18,542	106,390	2,035,425
	Percent	117%	180%	96%	196%	112%				107%
Lifetime kWh Savings	Goal	2,210,404	2,737,965	14,438,359	1,631,808	21,018,536	796,364	215,467	1,011,831	22,030,367
	Actual	2,786,028	6,844,452	24,397,999	3,518,927	37,547,407	850,023	135,469	985,492	38,532,899
	Percent	126%	250%	169%	216%	179%				175%
Annual MMBtu Savings	Goal	4,634	6,869	65,147	3,196	79,847	13,010	1,729	14,739	94,586
	Actual	5,057	9,834	67,794	5,249	87,934	15,208	4,801	20,009	107,943
	Percent	109%	143%	104%	164%	110%	117%	278%	136%	114%
Lifetime MMBtu Savings	Goal	83,521	136,418	1,244,665	64,090	1,528,695	234,604	34,325	268,929	1,797,623
	Actual	116,053	232,379	1,552,634	115,354	2,016,420	345,264	110,853	456,117	2,472,536
	Percent	139%	170%	125%	180%	132%	147%	323%	170%	138%

**3rd Quarter Report
January 2021 - September 2021**

**Program Results
ENERGY STAR Products**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 367,436	\$ 858,424	\$ 5,745,856	\$ 1,044,547	\$ 8,016,263	\$ 964,367	\$ 347,114	\$ 1,311,481	\$ 9,327,745
	Actual	\$ 378,467	\$ 824,430	\$ 4,591,376	\$ 820,433	\$ 6,614,706	\$ 665,727	\$ 285,166	\$ 950,892	\$ 7,565,598
	Percent	103%	96%	80%	79%	83%	69%	82%	73%	81%
Program Participation	Goal	13,805	49,644	225,372	35,887	324,708	2,052	812	2,864	327,572
	Actual	7,088	60,847	284,585	62,563	415,084	7,088	374	7,462	422,546
	Percent	51%	123%	126%	174%	128%	345%	46%	261%	129%
Annual kWh Savings	Goal	782,623	2,545,310	12,349,865	2,075,702	17,753,501	18,917	4,475	23,392	17,776,893
	Actual	465,300	2,576,107	12,584,006	2,674,720	18,300,133	18,489	6,456	24,945	18,325,078
	Percent	59%	101%	102%	129%	103%				103%
Lifetime kWh Savings	Goal	5,042,748	13,105,515	82,718,663	12,485,550	113,352,476	317,953	59,500	377,453	113,729,929
	Actual	2,737,553	10,208,475	69,169,076	12,289,130	94,404,233	311,776	107,234	419,010	94,823,243
	Percent	54%	78%	84%	98%	83%				83%
Annual MMBtu Savings	Goal	(772)	(3,262)	(10,611)	(2,527)	(17,172)	14,841	4,204	19,046	1,874
	Actual	(246)	(4,580)	(18,538)	(4,491)	(27,855)	9,159	3,361	12,521	(15,334)
	Percent	32%	140%	175%	178%	162%	62%	80%	66%	-818%
Lifetime MMBtu Savings	Goal	(296)	(7,307)	24,061	(2,914)	13,544	244,433	70,098	314,531	328,075
	Actual	(270)	(15,851)	(23,114)	(7,941)	(47,175)	157,910	58,969	216,879	169,704
	Percent	91%	217%	-96%	272%	-348%	65%	84%	69%	52%

**3rd Quarter Report
January 2021 - September 2021**

**Program Results
Large Business Energy Solutions**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,898,824	\$ 624,576	\$ 15,066,788	\$ 1,632,099	\$ 19,222,288	\$ 2,190,676	\$ 740,393	\$ 2,931,069	\$ 22,153,357
	Actual	\$ 566,599	\$ 117,735	\$ 4,688,232	\$ 653,153	\$ 6,025,720	\$ 756,395	\$ 105,720	\$ 862,115	\$ 6,887,835
	Percent	30%	19%	31%	40%	31%	35%	14%	29%	31%
Program Participation	Goal	129	39	1,331	248	1,747	93	93	186	1,933
	Actual	31	3	190	14	238	362	-	362	600
	Percent	24%	8%	14%	6%	14%	389%	0%	195%	31%
Annual kWh Savings	Goal	6,851,856	2,380,926	60,359,543	5,582,936	75,175,261	-	-	-	75,175,261
	Actual	1,310,656	508,017	14,032,217	1,933,557	17,784,446	(28)	-	(28)	17,784,418
	Percent	19%	21%	23%	35%	24%				24%
Lifetime kWh Savings	Goal	91,576,096	25,748,629	724,619,618	62,400,291	904,344,633	-	-	-	904,344,633
	Actual	17,515,775	4,970,468	170,302,855	20,269,753	213,058,851	(565)	-	(565)	213,058,287
	Percent	19%	19%	24%	32%	24%				24%
Annual MMBtu Savings	Goal	-	(1,267)	(17,027)	(780)	(19,074)	61,935	16,373	78,308	59,234
	Actual	-	(275)	(3,910)	(2,807)	(6,992)	19,960	-	19,960	12,967
	Percent	-	22%	23%	360%	37%	32%	0%	25%	22%
Lifetime MMBtu Savings	Goal	-	(12,673)	(171,207)	(8,002)	(191,883)	774,804	229,189	1,003,994	812,110
	Actual	-	(3,440)	(40,396)	(27,961)	(71,797)	164,610	-	164,610	92,813
	Percent	-	27%	24%	349%	37%	21%	0%	16%	11%

**3rd Quarter Report
January 2021 - September 2021**

**Program Results
Small Business Energy Solutions**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 1,208,872	\$ 581,067	\$ 6,678,372	\$ 1,570,430	\$ 10,038,741	\$ 1,805,139	\$ 405,248	\$ 2,210,387	\$ 12,249,128
	Actual	\$ 840,776	\$ 181,245	\$ 6,688,820	\$ 697,847	\$ 8,408,688	\$ 636,556	\$ 313,900	\$ 950,456	\$ 9,359,144
	Percent	70%	31%	100%	44%	84%	35%	77%	43%	76%
Program Participation	Goal	247	119	1,274	259	1,899	939	217	1,156	3,055
	Actual	112	34	4,396	100	4,642	1,318	79	1,397	6,039
	Percent	45%	29%	345%	39%	244%	140%	36%	121%	198%
Annual kWh Savings	Goal	2,817,297	1,143,875	19,394,846	3,894,703	27,250,721	2,520	2,470	4,990	27,255,710
	Actual	2,204,589	404,303	24,038,078	1,674,452	28,321,422	-	(1,279)	(1,279)	28,320,143
	Percent	78%	35%	124%	43%	104%				104%
Lifetime kWh Savings	Goal	30,942,840	11,655,276	217,837,564	40,043,750	300,479,431	45,360	42,587	87,947	300,567,377
	Actual	29,510,816	4,316,964	269,756,626	17,541,401	321,125,808	-	(48,439)	(48,439)	321,077,369
	Percent	95%	37%	124%	44%	107%				107%
Annual MMBtu Savings	Goal	-	(549)	(17,096)	(8,640)	(26,285)	24,125	5,870	29,995	3,710
	Actual	-	(162)	(12,453)	(724)	(13,339)	12,189	5,812	18,001	4,663
	Percent	-	29%	73%	8%	51%	51%	99%	60%	126%
Lifetime MMBtu Savings	Goal	-	(5,487)	(172,930)	(86,495)	(264,913)	404,316	96,878	501,194	236,282
	Actual	-	(2,020)	(140,228)	(7,310)	(149,558)	192,199	81,253	273,452	123,894
	Percent	-	37%	81%	8%	1	48%	84%	55%	52%

**3rd Quarter Report
January 2021 - September 2021**

**Program Results
Municipal Program**

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	
Program Expenses	Budget	\$ 166,713	\$ 163,318	\$ 1,447,985	\$ 265,230	\$ 2,043,245
	Actual	\$ 98,114	\$ 69,513	\$ 684,555	\$ 174,314	\$ 1,026,496
	Percent	59%	43%	47%	66%	50%
Program Participation	Goal	11	17	55	27	110
	Actual	10	10	87	3	110
	Percent	90%	59%	158%	11%	100%
Annual kWh Savings	Goal	333,383	179,499	3,141,880	414,280	4,069,043
	Actual	142,170	79,259	1,771,636	248,920	2,241,985
	Percent	43%	44%	56%	60%	55%
Lifetime kWh Savings	Goal	4,652,149	1,971,792	33,803,818	4,365,016	44,792,774
	Actual	2,116,478	872,850	22,224,913	2,489,200	27,703,441
	Percent	45%	44%	66%	57%	62%
Annual MMBtu Savings	Goal	-	129	2,503	(99)	2,533
	Actual	1,582	223	313	(161)	1,957
	Percent	-	173%	13%	163%	77%
Lifetime MMBtu Savings	Goal	-	1,910	58,447	(989)	59,368
	Actual	39,548	2,241	9,694	(1,614)	49,869
	Percent	-	117%	17%	163%	84%

**3rd Quarter Report
January 2021 - September 2021**

**Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative**

Description		Liberty Utilities		Liberty Utilities		New Hampshire Electric Cooperative		Unitil ¹		Unitil ¹	
		Electric		Gas		Electric		Electric		Gas	
		Home Energy Reports		Home Energy Reports		Smart Start Program Administration		Home Energy Reports		Home Energy Reports	
Program Expenses	Budget	\$	121,300	\$	286,995	\$	5,000	\$	153,784	\$	69,206
	Actual	\$	72,061	\$	200,157	\$	-	\$	85,120	\$	13,880
	Percent		59%		70%		0%		55%		20%
Program Participation	Goal		10,256		30,000		-		22,700		9,100
	Actual		8,905		23,734		-		21,299		13,038
	Percent		87%		79%		-		94%		143%
Annual kWh Savings	Goal		796,254		-		-		1,851,185		-
	Actual		551,758		-		-		1,382,774		-
	Percent		69%		-		-		75%		-
Lifetime kWh Savings	Goal		796,254		-		-		1,851,185		-
	Actual		551,758		-		-		1,382,774		-
	Percent		69%		-		-		75%		-
Annual MMBtu Savings	Goal		-		13,169		-		-		5,304
	Actual		-		11,766		-		-		3,420
	Percent		-		89%		-		-		64%
Lifetime MMBtu Savings	Goal		-		13,169		-		-		5,304
	Actual		-		11,766		-		-		3,420
	Percent		-		89%		-		-		64%

**3rd Quarter Report
January 2021 - September 2021**

**Program Results
Company-Specific Programs
Eversource**

Description		Smart Start Program Administration	C&I RFP Program	C&I Customer Partnerships	Total
Program Expenses	Budget	\$ 30,000	\$ -	\$ 23,124	\$ 53,124
	Actual	\$ 26,562	\$ -	\$ 1,216	\$ 27,777
	Percent	89%	-	5%	52%
Program Participation	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Annual kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-
Lifetime kWh Savings	Goal	-	-	-	-
	Actual	-	-	-	-
	Percent	-	-	-	-

3rd Quarter Report
January 2021 - September 2021

Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Budget	\$ 72,756	\$ 73,878	\$ 290,517	\$ 74,785	\$ 511,936	\$ 87,944	\$ 18,567	\$ 106,511	\$ 618,447
Actual*	16,398	5,103	98,345	8,395	128,242	19,356	2,091	21,447	149,689
Percent	23%	7%	34%	11%	25%	22%	11%	20%	24%

Activities

Residential Programs

April 13-23: NH Energy Week
 April 26: Virtual Button Up Plymouth
 May 4: Virtual Button Up Keene
 May 11: Virtual Button Up Goffstown
 May 17: Virtual Button Up Exeter
 May 19: Virtual Button Up Rindge
 August 18: Customer Appreciation Event, Tilton
 September 8: Virtual Button Up Bristol
 September 23: Virtual Button Up Hanover
 September 27: Virtual Button Up Claremont
 September 29: Virtual Button Up Hudson

Commercial Programs

February 11: Business Partner Rollout
 February 21: Building Operator Certification
 April 13-23: NH Energy Week
 May 12: Energy Benchmarking and Understanding Utility Bills
 May 19: Energy Auditing 101
 May 26: Energy and Water Measurement Verification
 June 2: Optimizing the Use of Energy Management Systems (EMS)
 June 9: Smart Buildings - Industry Trends
 August 27: Building Operator Class

3rd Quarter Report
January 2021 - September 2021

Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	
Estimated Annual FCM Proceeds	\$ 609,155	\$ 100,000	\$ 5,192,962	\$ 746,048	\$ 6,648,165
Estimated Annual FCM Expenses	\$ 90,191	\$ 20,000	\$ 150,000	\$ 51,500	\$ 311,691
Actual FCM Proceeds					
Qtr. 1	\$ 139,855	\$ 23,848	\$ 1,273,918	\$ 142,359	\$ 1,579,980
Qtr. 2	139,056	23,671	1,980,884	142,949	2,286,561
Qtr. 3	160,075	31,549	1,230,451	139,765	1,561,840
Qtr. 4	-	-	-	-	-
Total	\$ 438,986	\$ 79,068	\$ 4,485,253	\$ 425,074	\$ 5,428,381
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	1,000	-	1,000
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ 1,000	\$ -	\$ 1,000
Other					
Qtr. 1	\$ 1,638	\$ -	\$ 7,372	\$ 2,225	\$ 11,234
Qtr. 2	18,014	1,519	14,711	12,014	46,258
Qtr. 3	5,159	11,805	8,549	1,631	27,144
Qtr. 4	-	-	-	-	-
Total	\$ 24,811	\$ 13,324	\$ 30,631	\$ 15,869	\$ 84,636
Total Financial Assurance & Other	\$ 24,811	\$ 13,323.9	\$ 31,631	\$ 15,869	\$ 85,636
Actual Net FCM Proceeds*	\$ 414,175	\$ 65,745	\$ 4,453,622	\$ 409,204	\$ 5,342,745

* The Statewide Electric Utilities leverage the Forward Capacity Market which provides additional energy efficiency funds to the NH Statewide energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 Statewide Programs) and in all subsequent Statewide program Orders.

3rd Quarter Report
January 2021 - September 2021

Expenses By Activity
Residential Programs

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Home Energy Assistance	Internal Admin	\$ 7,109	\$ 26,488	\$ 68,135	\$ 50,277	\$ 152,009	\$ 8,174	\$ 19,190	\$ 27,364	\$ 179,373
	External Admin	240	5,086	-	566	5,892	346	201	547	6,440
	Rebate/Services	383,385	305,604	5,451,019	345,044	6,485,052	647,977	182,555	830,532	7,315,584
	Implementation Services	72,207	35,171	137,641	926,563	1,171,582	77,551	62,884	140,435	1,312,017
	Marketing	15,503	4,803	91,823	17,128	129,257	23,336	4,754	28,090	157,346
	EM&V	18,280	9,471	267,188	26,747	321,686	25,605	11,233	36,838	358,524
	Total	\$ 496,724	\$ 386,623	\$ 6,015,807	\$ 1,366,325	\$ 8,265,478	\$ 782,988	\$ 280,817	\$ 1,063,806	\$ 9,329,284
ENERGY STAR Homes	Internal Admin	\$ 2,171	\$ 10,571	\$ 19,086	\$ 15,592	\$ 47,420	\$ 7,798	\$ 11,959	\$ 19,757	\$ 67,177
	External Admin	912	1,636	-	150	2,697	180	114	295	2,992
	Rebate/Services	92,904	121,322	1,083,316	26,355	1,323,898	399,884	41,450	441,334	1,765,232
	Implementation Services	21,808	19,606	92,464	62,355	196,231	31,025	46,720	77,746	273,977
	Marketing	4,231	3,092	37,630	4,067	49,020	12,242	2,693	14,935	63,955
	EM&V	5,464	250	42,589	7,066	55,370	13,359	6,363	19,722	75,092
	Total	\$ 127,490	\$ 156,478	\$ 1,275,085	\$ 115,584	\$ 1,674,637	\$ 464,490	\$ 109,299	\$ 573,789	\$ 2,248,425
HP w/ENERGY STAR	Internal Admin	\$ 3,307	\$ 55,093	\$ 54,975	\$ 15,023	\$ 128,398	\$ 4,103	\$ 9,048	\$ 13,151	\$ 141,549
	External Admin	115	11,571	-	176	11,862	193	93	285	12,147
	Rebate/Services	441,102	661,102	5,271,129	712,151	7,085,484	1,098,285	329,017	1,427,302	8,512,787
	Implementation Services	32,678	44,989	133,001	149,811	360,478	37,512	61,351	98,862	459,341
	Marketing	7,647	11,911	108,733	4,984	133,275	19,009	2,189	21,199	154,474
	EM&V	8,779	9,275	237,822	8,331	264,208	14,252	5,173	19,426	283,634
	Total	\$ 493,628	\$ 793,941	\$ 5,805,660	\$ 890,477	\$ 7,983,706	\$ 1,173,354	\$ 406,872	\$ 1,580,226	\$ 9,563,931
ENERGY STAR Products	Internal Admin	\$ 3,334	\$ 49,827	\$ 48,272	\$ 44,792	\$ 146,225	\$ 8,619	\$ 15,758	\$ 24,377	\$ 170,602
	External Admin	73	7,712	-	523	8,309	179	181	360	8,669
	Rebate/Services	342,715	681,611	4,326,374	648,434	5,999,135	600,326	233,899	834,225	6,833,360
	Implementation Services	22,429	72,546	23,710	85,664	204,348	31,210	23,412	54,622	258,970
	Marketing	4,328	11,554	85,303	16,304	117,489	12,143	1,810	13,953	131,442
	EM&V	5,588	1,180	107,717	24,716	139,201	13,251	10,105	23,356	162,557
	Total	\$ 378,467	\$ 824,430	\$ 4,591,376	\$ 820,433	\$ 6,614,706	\$ 665,727	\$ 285,166	\$ 950,892	\$ 7,565,598

**3rd Quarter Report
January 2021 - September 2021**

**Expenses by Activity
Residential Programs (Continued)**

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Other*	Internal Admin	\$ 2,109	\$ 456	\$ 1,482	\$ -	\$ 4,047	\$ 1,097	\$ -	\$ 1,097	\$ 5,144
	External Admin	15	-	-	662	677	38	-	38	715
	Rebate/Services	63,412	-	2,058	-	65,470	\$ 182,741	-	182,741	248,211
	Implementation Services	5,119	-	12,700	85,120	102,939	\$ 11,898	13,880	25,778	128,718
	Marketing	-	-	-	-	-	\$ -	-	-	-
	EM&V	12,074	3,542	7,109	5,048	27,773	\$ 4,383	-	4,383	32,156
	Total	\$ 82,729	\$ 3,997	\$ 23,350	\$ 90,830	\$ 200,906	\$ 200,157	\$ 13,880	\$ 214,037	\$ 414,944
Total Residential	Internal Admin	\$ 18,031	\$ 142,434	\$ 191,951	\$ 125,683	\$ 478,100	\$ 29,791	\$ 55,955	\$ 85,746	\$ 563,845
	External Admin	1,355	26,005	-	2,077	29,437	936	589	1,526	30,963
	Rebate/Services	1,323,518	1,769,639	16,133,897	1,731,985	20,959,039	2,929,212	786,922	3,716,134	24,675,173
	Implementation Services	154,240	172,310	399,515	1,309,513	2,035,579	189,196	208,247	397,443	2,433,022
	Marketing	31,709	31,360	323,489	42,482	429,041	66,730	11,446	78,176	507,217
	EM&V	50,185	23,719	662,426	71,907	808,237	70,851	32,875	103,726	911,962
	Total	\$ 1,579,038	\$ 2,165,468	\$ 17,711,279	\$ 3,283,648	\$ 24,739,432	\$ 3,286,716	\$ 1,096,034	\$ 4,382,750	\$ 29,122,182
Total %	Internal Admin	1.1%	6.6%	1.1%	3.8%	1.9%	0.9%	5.1%	2.0%	1.9%
	External Admin	0.1%	1.2%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%
	Rebate/Services	83.8%	81.7%	91.1%	52.7%	84.7%	89.1%	71.8%	84.8%	84.7%
	Implementation Services	9.8%	8.0%	2.3%	39.9%	8.2%	5.8%	19.0%	9.1%	8.4%
	Marketing	2.0%	1.4%	1.8%	1.3%	1.7%	2.0%	1.0%	1.8%	1.7%
	EM&V	3.2%	1.1%	3.7%	2.2%	3.3%	2.2%	3.0%	2.4%	3.1%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

3rd Quarter Report
January 2021 - September 2021

Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 21,023	\$ 7,341	\$ 175,076	\$ 74,347	\$ 277,788	\$ 8,913	\$ 38,099	\$ 47,012	\$ 324,800
	External Admin	379	1,136	-	780	2,295	452	322	774	3,069
	Rebate/Services	394,736	85,271	3,230,193	397,697	4,107,897	555,504	-	555,504	4,663,401
	Implementation Services	98,764	21,762	655,898	117,313	893,737	106,470	41,385	147,854	1,041,592
	Marketing	21,940	2,051	298,279	21,894	344,163	51,597	7,959	59,557	403,720
	EM&V	29,757	174	328,786	41,122	399,839	33,459	17,955	51,414	451,253
	Total	\$ 566,599	\$ 117,735	\$ 4,688,232	\$ 653,153	\$ 6,025,720	\$ 756,395	\$ 105,720	\$ 862,115	\$ 6,887,835
Small Business Energy Solutions	Internal Admin	\$ 7,508	\$ 10,337	\$ 77,603	\$ 64,555	\$ 160,003	\$ 18,795	\$ 23,614	\$ 42,409	\$ 202,412
	External Admin	297	1,600	-	678	2,575	317	199	516	3,091
	Rebate/Services	712,767	94,027	5,872,132	482,918	7,161,844	471,012	164,077	635,089	7,796,933
	Implementation Services	85,782	71,864	378,334	98,532	634,511	70,813	109,811	180,624	815,136
	Marketing	15,317	3,172	210,476	19,146	248,112	46,576	5,070	51,646	299,758
	EM&V	19,105	245	150,275	32,018	201,643	29,043	11,128	40,171	241,814
	Total	\$ 840,776	\$ 181,245	\$ 6,688,820	\$ 697,847	\$ 8,408,688	\$ 636,556	\$ 313,900	\$ 950,456	\$ 9,359,144
Municipal	Internal Admin	\$ 2,340	\$ 4,159	\$ 23,021	\$ 7,875	\$ 37,394	\$ -	\$ -	\$ -	\$ 37,394
	External Admin	33	644	-	71	748	-	-	-	748
	Rebate/Services	82,039	43,568	598,426	100,431	824,464	-	-	-	824,464
	Implementation Services	9,207	19,837	3,799	59,959	92,802	-	-	-	92,802
	Marketing	1,883	1,207	27,954	2,640	33,684	-	-	-	33,684
	EM&V	2,613	99	31,355	3,338	37,404	-	-	-	37,404
	Total	\$ 98,114	\$ 69,513	\$ 684,555	\$ 174,314	\$ 1,026,496	\$ -	\$ -	\$ -	\$ 1,026,496
Other*	Internal Admin	\$ 1,792	\$ 1,403	\$ 9,596	\$ -	\$ 12,791	\$ 1,868	\$ -	\$ 1,868	\$ 14,659
	External Admin	15	53	-	662	729	18	-	18	747
	Rebate/Services	7,756	4,514	112,622	-	124,893	10,632	-	10,632	135,525
	Implementation Services	5,333	94	85,817	11,318	102,562	3,572	1,503	5,075	107,637
	Marketing	945	95	9,482	1,861	12,384	1,922	588	2,511	14,894
	EM&V	14,700	8,272	27,214	9,499	59,684	1,343	-	1,343	61,027
	Total	\$ 30,541	\$ 14,430	\$ 244,732	\$ 23,340	\$ 313,042	\$ 19,356	\$ 2,091	\$ 21,447	\$ 334,489

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

3rd Quarter Report
January 2021 - September 2021

Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 32,663	\$ 23,239	\$ 285,296	\$ 146,777	\$ 487,976	\$ 29,576	\$ 61,713	\$ 91,289	\$ 579,265
	External Admin	723	3,432	-	2,190	6,346	787	521	1,308	7,654
	Rebate/Services	1,197,299	227,380	9,813,373	981,045	12,219,097	1,037,148	164,077	1,201,225	13,420,322
	Implementation Services	199,085	113,557	1,123,848	287,123	1,723,613	180,854	152,699	333,553	2,057,166
	Marketing	40,086	6,525	546,191	45,541	638,343	100,096	13,618	113,714	752,057
	EM&V	66,174	8,789	537,631	85,978	698,571	63,845	29,083	92,928	791,499
	Total	\$ 1,536,030	\$ 382,923	\$ 12,306,339	\$ 1,548,654	\$ 15,773,946	\$ 1,412,307	\$ 421,711	\$ 1,834,018	\$ 17,607,964
Total C&I and Municipal %	Internal Admin	2.1%	6.1%	2.3%	9.5%	3.1%	2.1%	14.6%	5.0%	3.3%
	External Admin	0.0%	0.9%	0.0%	0.1%	0.0%	0.1%	0.1%	0.1%	0.0%
	Rebate/Services	77.9%	59.4%	79.7%	63.3%	77.5%	73.4%	38.9%	65.5%	76.2%
	Implementation Services	13.0%	29.7%	9.1%	18.5%	10.9%	12.8%	36.2%	18.2%	11.7%
	Marketing	2.6%	1.7%	4.4%	2.9%	4.0%	7.1%	3.2%	6.2%	4.3%
	EM&V	4.3%	2.3%	4.4%	5.6%	4.4%	4.5%	6.9%	5.1%	4.5%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 50,694	\$ 165,674	\$ 477,247	\$ 272,461	\$ 966,076	\$ 59,367	\$ 117,668	\$ 177,035	\$ 1,143,110
	External Admin	2,079	29,438	-	4,267	35,783	1,723	1,110	2,834	38,617
	Rebate/Services	2,520,817	1,997,019	25,947,270	2,713,030	33,178,136	3,966,360	950,999	4,917,359	38,095,496
	Implementation Services	353,326	285,867	1,523,363	1,596,636	3,759,191	370,050	360,946	730,997	4,490,188
	Marketing	71,795	37,886	869,681	88,023	1,067,384	166,826	25,063	191,890	1,259,274
	EM&V	116,359	32,507	1,200,057	157,885	1,506,807	134,696	61,958	196,654	1,703,461
	Total	\$ 3,115,068	\$ 2,548,390	\$ 30,017,618	\$ 4,832,301	\$ 40,513,378	\$ 4,699,023	\$ 1,517,745	\$ 6,216,768	\$ 46,730,145
Grand Total % (Residential, C&I and Municipal)	Internal Admin	1.6%	6.5%	1.6%	5.6%	2.4%	1.3%	7.8%	2.8%	2.4%
	External Admin	0.1%	1.2%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%
	Rebate/Services	80.9%	78.4%	86.4%	56.1%	81.9%	84.4%	62.7%	79.1%	81.5%
	Implementation Services	11.3%	11.2%	5.1%	33.0%	9.3%	7.9%	23.8%	11.8%	9.6%
	Marketing	2.3%	1.5%	2.9%	1.8%	2.6%	3.6%	1.7%	3.1%	2.7%
	EM&V	3.7%	1.3%	4.0%	3.3%	3.7%	2.9%	4.1%	3.2%	3.6%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

3rd Quarter Report
January 2021 - September 2021

Evaluation, Monitoring and Verification (EM&V)

Description		Electric Utilities						Gas Utilities			Grand Total
		Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Program Expenses	Budget	\$ 370,858	\$ 230,637	\$ 2,375,388	\$ 442,493	\$ 3,419,376	\$ 436,131	\$ 122,650	\$ 558,781	\$ 3,978,157	
	Actual	\$ 116,359	\$ 32,507	\$ 1,200,057	\$ 157,885	\$ 1,506,807	\$ 134,696	\$ 61,958	\$ 196,654	\$ 1,703,461	
	Percent	31%	14%	51%	36%	44%	31%	51%	35%	43%	

Notes:

- (1) The Evaluation, Monitoring and Verification budget is based on 5% of the annual Statewide Energy Efficiency Program budget.
(2) The actual EM&V expenses for each program are included in the expense totals reported for each program.

Status of EM&V Studies:

	Est. Cost	Vendor	Status
Large Business Impact & Process Evaluation	\$396,943	DNV-GL	Implementation
Baseline & Industry Standard Practice Evaluation	\$151,650	NMR	Implementation
Evaluations available at:	https://www.puc.nh.gov/Electric/Monitoring_Evaluation_Report_List.htm		

January 2021 - September 2021

On - Bill Financing (OBF)

Description		Electric Utilities				Gas Utilities	
		Liberty Utilities	NHEC	Eversource	Unitil	LU Gas	Unitil Gas
Amount Available to Loan							
On - Bill Financing ¹		\$ 953,000	\$ 296,558	\$ 690,000	\$ 800,250	\$ 875,000	\$ 150,000
Less: Loans		1,155,513	642,470	1,845,856	1,506,431	79,188	26,764
Plus: Loan Payments Received		655,753	596,753	1,567,639	1,216,597	36,250	6,368
Less Bad Debt (\$ Written Off)		22,702	-	-	-	-	-
Current Balance		430,538	250,840	411,783	510,415	832,062	129,604
Less: Loans in Process		-	30,623	-	377,434	-	-
Less: Potential Loans		-	-	-	-	-	-
Amount Available to Loan		\$ 430,538	\$ 220,217	\$ 411,783	\$ 132,981	\$ 832,062	\$ 129,604
Maximum Loans and Maximum Term							
Residential	Maximum Loan	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500	\$ 7,500
	Maximum Term	7 years	7 years	7 years	7 years	4 years	4 years
Municipal and C&I ²	Maximum Loan	\$ 50,000	\$ -	\$ 20,000	\$ 50,000	\$ 50,000	\$ 50,000
	Maximum Term	10 years	Smart Start	N/A	10 years	5 years	5 years
Year-to-date Project Financing Information							
Residential	No. of Projects Financed	4	11	12	9	11	6
	Average Loan Amount	\$ 1,877	\$ 1,545	\$ 1,811	\$ 3,494	\$ 2,339	\$ 4,461
Municipal and C&I ²	No. of Projects Financed	7	-	11	6	-	-
	Average Loan Amount	6,970	N/A	7,942	8,293	N/A	N/A

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and Statewide Energy Efficiency Program funds.

(2) Not applicable to the NHEC. Utilize SmartStart Loan Program.

**3rd Quarter Report
January 2021 - September 2021**

Smart Start Program

Description		NHEC	Eversource
Year-to-Date Amount Available to Loan			
Loan Fund Balance ¹		\$ 827,977	\$ 1,430,834
Less: Year-to-Date Loans		-	651,708
Plus: Loan Repayments (excluding reserve for bad debt)		48,900	913,515
Current Balance		\$ -	\$ 1,692,642
Less: Loans in Process		-	-
Less: Potential Loans		-	-
Less: Future Committed Loans		-	1,478,643
Add: Anticipated Loan Repayments Thru Year End		876,877	-
Amount Available to Loan		\$ -	\$ 213,999
Year-to-Date Reserve for Bad Debt (Uncollectibles)			
Initial Balance ¹		\$ -	\$ 124,538
Plus: Bad Debt Collections ²		-	32,035
Less: Bad Debt Charges		-	-
Ending Balance		\$ -	\$ 156,574
Year-to-date Administrative and Implementation Expenses ³		\$ -	\$ 26,385
Year-to-date Payments to Contractors Supporting Customer Projects		\$ -	\$ 651,708
Year-to-date Performance Incentive ⁴		\$ -	\$ 38,442
Year-to-date Project Financing Information			
Municipal and C&I ⁵	No. of Projects Financed	-	11
	Total Loan Amount	\$ -	\$ 651,708
	Average Loan Amount	\$ -	\$ 59,246
	Lifetime kWh Savings ⁶	-	6,157,610
	Lifetime MMBTU Savings ⁶	-	-
	Lifetime kWh Savings ⁷	-	-
	Lifetime MMBTU Savings ⁷	-	-
	Lifetime Electric Bill Savings	\$ -	\$ 1,046,794

Notes:

(1) As of January 1, 2018.

(2) 5% of the loan amount is reserved for uncollectibles.

(3) Eversource's Annual Budget: \$52,000 (see page 16).

(4) The performance incentive is based on 6% of the loan repayments.

(5) C&I not applicable to Eversource; Municipal only.

(6) Also reported in the applicable C&I program report.

(7) Incremental savings also reported on Company Specific Programs (see page 15)

3rd Quarter Report
January 2021 - September 2021

Residential Third Party Financing Option
Funded Through the Statewide Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	Eversource	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Amount Available for Interest Rate Buy-Downs									
Budget	\$ 5,791	\$ 11,942	\$ 50,397	\$ 1,500	\$ 69,630	\$ 6,400	\$ 3,200	\$ 9,600	\$ 79,230
Less: Interest Rate Buy-Downs Paid	\$ 633	\$ 1,201	\$ 18,249	\$ 3,087	\$ 23,170	\$ 2,306	\$ 1,624	\$ 3,931	\$ 27,101
Remaining Budget	\$ 5,158	\$ 10,741	\$ 32,148	\$ (1,587)	\$ 46,460	\$ 4,094	\$ 1,576	\$ 5,669	\$ 52,129
Less: Potential Interest Rate Buy-Downs ¹	\$ 440	\$ -	\$ 8,951	\$ -	\$ 9,391	\$ 411	\$ -	\$ 411	\$ 9,802
Amount Available for Interest Rate Buy-Downs	\$ 4,718	\$ 10,741	\$ 23,197	\$ (1,587)	\$ 37,069	\$ 3,683	\$ 1,576	\$ 5,259	\$ 42,327
Year-to-date Project Loan Information									
No. of Projects Financed	2	1	18	2	23	1	2	3	26
Total Project Cost ²	\$ 24,694	\$ 18,477	\$ 344,985	\$ 32,600	\$ 420,755	\$ 30,876	-	\$ 30,876	\$ 451,631
Average Project Cost ²	\$ 12,347	\$ 18,477	\$ 19,166	\$ 16,300	\$ 18,294	\$ 30,876	-	\$ 10,292	\$ 17,370
Total Loan Amount	\$ 8,494	\$ 10,476	\$ 157,790	\$ 25,942	\$ 202,702	\$ 15,000	\$ 15,750	\$ 30,750	\$ 233,452
Average Loan Amount	\$ 4,247	\$ 10,476	\$ 8,766	\$ 12,971	\$ 8,813	\$ 15,000	\$ 7,875	\$ 10,250	\$ 8,979
Average Loan Term (years)	3.0	60.0	5.9	6.5	8.0	7.0	5.5	6.0	7.8
Total Interest Rate Buy-Down Amount	\$ 633	\$ 1,201	\$ 18,249	\$ 3,087	\$ 23,170	\$ 2,306	\$ 1,624	\$ 3,931	\$ 27,101
Average Interest Rate Buy-Down Amount	\$ 316	\$ 1,201	\$ 1,014	\$ 1,543	\$ 1,007	\$ 2,306	\$ 812	\$ 1,310	\$ 1,042
Average Gross Interest Rate	7.25%	6.99%	6.33%	5.99%	6.41%	6.99%	0.06	6.32%	6.40%
Average Customer Interest Rate	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
Average Sq. Footage of Home (HPwES Projects)	1,724	2,561	1,730	-	1,616	349	-	116	1,443
Total Estimated Annual Space Heating Energy Savings (MMBtu) ³	291	255	2,310	-	2,856	49	-	49	2,905
Average Estimated Annual Space Heating Energy Savings (MMBtu)	291	255	128	-	124	49	-	16	112
No. of Loan Write-offs	-	-	-	-	-	-	-	-	-
Total Loan Write-off Amount	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pre-paid Interest Rate Buy-Down Amount Associated with Loan Write-off	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Notes:

(1) Includes utility and customer costs.

(2) Also reported in the applicable Residential program reports. Includes space heating savings associated with all fuel sources.

3rd Quarter Report
January 2021 - September 2021

Electric Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	134	1,031,532	23	634,536	355	11,737,272	150	5,114,281	662	18,517,621
Expenses / Lifetime MMBtu Savings	\$496,724	17,132	\$386,623	11,852	\$6,015,807	254,233	\$1,366,325	19,641	\$8,265,478	302,858
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	125	2,786,028	119	6,844,452	1,333	24,397,999	161	3,518,927	1,738	37,547,407
Expenses / Lifetime MMBtu Savings	\$493,628	116,053	\$793,941	232,379	\$5,805,660	1,552,634	\$890,477	115,354	\$7,983,706	2,016,420
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	71	2,035,239	41	3,589,058	471	20,709,681	19	408,119	602	26,742,097
Expenses / Lifetime MMBtu Savings	\$127,490	28,299	\$156,478	15,502	\$1,275,085	358,170	\$115,584	29,254	\$1,674,637	431,226
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	7,088	2,737,553	60,445	8,836,508	284,585	69,169,076	62,563	12,289,130	414,682	93,032,266
Expenses / Lifetime MMBtu Savings	\$378,467	(270)	\$569,730	(15,851)	\$4,591,376	(23,114)	\$820,433	(7,941)	\$6,360,006	(47,175)
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	31	17,515,775	3	4,970,468	190	170,302,855	14	20,269,753	238	213,058,851
Expenses / Lifetime MMBtu Savings	\$566,599	0	\$117,735	(3,440)	\$4,688,232	(40,396)	\$653,153	(27,961)	\$6,025,720	(71,797)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	112	29,510,816	34	4,316,964	4,396	269,756,626	100	17,541,401	4,642	321,125,808
Expenses / Lifetime MMBtu Savings	\$840,776	0	\$181,245	(2,020)	\$6,688,820	(140,228)	\$697,847	(7,310)	\$8,408,688	(149,558)
Municipal Program										
Number of Participants / Lifetime kWh Savings	10	2,116,478	10	872,850	87	22,224,913	3	2,489,200	110	27,703,441
Expenses / Lifetime MMBtu Savings	\$98,114	39,548	\$69,513	2,241	\$684,555	9,694	\$174,314	(1,614)	\$1,026,496	49,869
Educational Programs										
Expenses	\$16,398		\$5,103		\$98,345		\$8,395		\$128,242	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,905	551,758	0	0	0	0	21,299	1,382,774	30,204	1,934,532
Expenses / Lifetime MMBtu Savings	\$96,872	0	\$13,324	0	\$143,175	0	\$100,990	0	\$354,360	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$26,562		\$0		\$26,562	
Total Program Expenses	\$3,115,068		\$2,293,691		\$30,017,618		\$4,827,517		\$40,253,894	

3rd Quarter Report
January 2021 - September 2021
Electric Programs

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	120	924,380	20	560,289	319	10,558,427	135	4,610,478	595	16,653,573
Expenses / Lifetime MMBtu Savings	\$445,126	15,352	\$341,384	10,465	\$5,411,603	228,699	\$1,231,730	17,706	\$7,429,842	272,223
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	125	2,786,028	119	6,844,452	1,333	24,397,999	161	3,518,927	1,684	36,796,617
Expenses / Lifetime MMBtu Savings	\$493,628	116,053	\$793,941	232,379	\$5,805,660	1,552,634	\$890,477	115,354	\$7,983,706	1,928,666
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	71	2,035,239	41	3,589,058	471	20,709,681	19	408,119	602	26,742,097
Expenses / Lifetime MMBtu Savings	\$127,490	28,299	\$156,478	15,502	\$1,275,085	358,170	\$115,584	29,254	\$1,674,637	431,226
ENERGY STAR Products										
Number of Rebates / Lifetime kWh Savings	7,088	2,737,553	60,445	8,836,508	284,585	69,169,076	62,563	12,289,130	407,625	107,810,488
Expenses / Lifetime MMBtu Savings	\$378,467	(270)	\$569,730	(15,851)	\$4,591,376	(23,114)	\$820,433	(7,941)	\$6,360,006	(46,906)
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	31	17,515,775	3	4,970,468	190	170,302,855	14	20,269,753	319	225,053,893
Expenses / Lifetime MMBtu Savings	\$566,599	0	\$117,735	(3,440)	\$4,688,232	(40,396)	\$653,153	(27,961)	\$6,025,720	(71,797)
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	112	29,510,816	34	4,316,964	4,396	269,756,626	100	17,541,401	4,642	321,125,808
Expenses / Lifetime MMBtu Savings	\$840,776	0	\$181,245	(2,020)	\$6,688,820	(140,228)	\$697,847	(7,310)	\$8,408,688	(149,558)
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$16,398		\$5,103		\$98,345		\$8,395		\$128,242	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	8,905	551,758	0	0	0	0	21,299	1,382,774	30,204	1,934,532
Expenses / Lifetime MMBtu Savings	\$96,872	0	\$13,324	0	\$143,175	0	\$100,990	0	\$354,360	0
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$0		\$26,562		\$0		\$26,562	
Total Program Expenses	\$2,965,356		\$2,178,939		\$28,728,859		\$4,518,608		\$38,391,762	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**3rd Quarter Report
January 2021 - September 2021
Electric Programs**

Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative) *

	LU Electric		NHEC		Eversource		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	14	107,152	3	74,247	36	1,178,845	15	503,803	67	1,864,048
Expenses / Lifetime MMBtu Savings	\$51,598	1,780	\$45,239	1,387	\$604,204	25,534	\$134,596	1,935	\$835,636	30,635
Municipal Program										
Number of Participants / Lifetime kWh Savings	10	2,116,478	10	872,850	87	22,224,913	3	2,489,200	110	27,703,441
Expenses / Lifetime MMBtu Savings	\$98,114	39,548	\$69,513	2,241	\$684,555	9,694	\$174,314	(1,614)	\$1,026,496	49,869
Total Program Expenses	\$149,712		\$114,752		\$1,288,759		\$308,909		\$1,862,132	

*Allocation is based on actual RGGI proceeds apportioned to the HEA and Municipal Programs. Municipal Programs include carryovers.

**3rd Quarter Report
January 2021 - September 2021**

**Gas Programs
Actual Participants Served, Program Expenses, Lifetime kWh and MMBtu Savings**

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	105		21		126	
Expenses / Lifetime MMBtu Savings	\$782,988	69,877	\$280,817	25,425	\$1,063,806	95,303
Home Performance w/ENERGY STAR						
Number of Units	313		88		401	
Expenses / Lifetime MMBtu Savings	\$1,173,354	345,264	\$406,872	110,853	\$1,580,226	456,117
ENERGY STAR Homes						
Number of Homes	212		34		246	
Expenses / Lifetime MMBtu Savings	\$464,490	120,928	\$109,299	36,738	\$573,789	157,665
ENERGY STAR Products						
Number of Rebates	7,088		374		7,462	
Expenses / Lifetime MMBtu Savings	\$665,727	157,910	\$285,166	58,969	\$950,892	216,879
Large Business Energy Solutions						
Number of Participants	362		0		362	
Expenses / Lifetime MMBtu Savings	\$756,395	164,610	\$105,720	0	\$862,115	164,610
Small Business Energy Solutions						
Number of Participants	1,318		79		1,397	
Expenses / Lifetime MMBtu Savings	\$636,556	192,199	\$313,900	81,253	\$950,456	273,452
Educational Programs						
Expenses	\$19,356		\$2,091		\$21,447	
Company Specific Programs / FCM Expenses						
Number of Participants	23,734		0		23,734	
Expenses / Lifetime MMBtu Savings	\$200,157	11,766	\$13,880	0	\$214,037	11,766
Total Program Expenses	\$4,699,023		\$1,517,745		\$6,216,768	

**3rd Quarter Report
January 2021 - September 2021**

Demand Reduction Initiative

Description		Electric Utilities		Grand Total
		Eversource	Unitil	
C&I DR				
Program Expenses	Budget	\$ 380,187	\$ 227,343	\$ 607,530
	Actual	\$ 96,499	\$ 4,784	\$ 101,283
	Percent	25%	2%	17%
Program Participation	Goal	20	9	29
	Actual	-	-	-
	Percent	0%	0%	0%
kW Savings	Goal	6,500	2,800	9,300
	Actual	-	-	-
	Percent	0%	0%	0%
Residential DR				
Program Expenses	Budget	\$ 128,459	\$ 122,100	\$ 250,559
	Actual	\$ 13,829	\$ 49,924	\$ 63,753
	Percent	11%	41%	25%
Program Participation	Goal	1,020	510	1,530
	Actual	-	-	-
	Percent	0%	0%	0%
kW Savings	Goal	600	300	900
	Actual	-	-	-
	Percent	0%	0%	0%

Notes:

1) A detailed description of the Demand Reduction Initiative is included in the 2020 Demand Reduction Initiatives Supplemental Information filing dated February 28, 2020. That filing provides detailed background information about the program as well as the estimated savings resulting from of the 2019 initiative.

**3rd Quarter Report
January 2021 - September 2021**

**RGGI Grant #18-005
Moderate Income Home Performance w/ENERGY STAR**

Description		Total
Program Expenses	Budget	\$ 690,000
	Actual	\$ 16,000
	Percent	2%
Annual kWh Savings		-
Lifetime kWh Savings		-
Annual MMBtu Savings		295
Lifetime MMBtu Savings		7,195
Number of Projects	Completed	2
	In Development	1
	Total	3

Notes:

1) The current contract ends December 31, 2021. A request to extend the contract term 12 months has been submitted in July 2021 and is pending approval.